

# INTRODUCTION AND PURPOSE

Stock Assessments provides information on approximately 1465 stocks. The purpose of Stock Assessments is to provide key, useable information on each stock to help investors and investment managers identify attractive stocks for purchase, identify unattractive stocks for sale, and monitor fund and portfolio holdings. Stock Assessments can be used as the sole basis for your stock investment decisions or it can be used in combination with your own investment research and analysis. Stock Assessments is provided in an Excel worksheet file that is updated and distributed weekly with end of week prices.

## PROPRIETARY, PROVEN MODELS AND RANKINGS

A key feature of Stock Assessments is the attractiveness rankings and ratings on stocks that are based on two proven, proprietary investment models. One model (Price Projector) assesses the past price behavior of each stock in terms of its recent price changes, trend and momentum, and volatility. This information is used to project the price at which the stock is expected to be trading twelve months ahead. Stocks are ranked on their appreciation potential, adjusted for the stock's degree of investment risk. Rankings range from 1 to 100, with the stock ranked 1 indicating the most attractive and the stock ranked 100 indicating the least attractive.

The second proprietary model (Stock Valuator) provides a fundamental valuation assessment for each stock. The fair value for each stock is calculated as the present value of the stock's estimated price four years ahead plus forecast dividends per share to be received over that period. Forecast earnings per share, the resulting rate of growth in earnings, and a measure of the stock's degree of risk are key inputs used to compute a stock's estimated fair value. Stocks are ranked based on the percentage difference between their current price and their estimated fair value. Again, rankings range from 1 (best) to 100 (worst).

An overall ranking for each stock is based on its rankings on the Price Projector and Stock Valuator models. As with the two component models, rankings range from 1 to 100.

## RATINGS AND RECOMMENDED ACTION

To further help investors use the stock ranking information, stocks are assigned to one of five investment rating categories. These five rating categories are provided below and range from 1 (Strong Buy) to 5 (Strong Sell). Ratings are based on a stock's overall ranking.

Two ratings are provided for each stock – a Relative Rating and an Absolute Rating. The Relative Rating does not take into account our return expectation for the overall U.S. stock market, as represented by the Standard & Poor's 500 Index, over the next twelve months. The Relative Ratings will always have a fixed percentage of stocks in each of the 5 rating categories. The percentage of stocks in each of the five rating categories based on Relative Ratings is shown in the table at the top of the next page.

The Absolute Rating explicitly takes into account our twelve-month ahead total return forecast for the S&P 500 Index. When and to the extent that a higher rate of return is expected for the S&P 500 Index over the next twelve months, the percentage of stocks in the Strong Buy and Buy rating categories will exceed the percentage in the Strong Sell and Sell categories. Conversely, when and to the extent a low or negative rate of return is expected for the S&P 500 Index over the next twelve months, the percentage of stocks in the Strong Sell and Sell rating categories will exceed the percentage in the Strong Buy and Buy categories.

		PERCENTAGE OF
RATING	RECOMMENDATION	STOKCKS
1	STRONG BUY	10%
2	BUY	20%
3	HOLD/NEUTRAL	40%
4	SELL	20%
5	STRONG SELL	10%

The relative and absolute ratings are both useful. However, investment objectives and performance evaluation criteria are important to determining which of the two is more important. Investors and investment managers whose investment objectives and performance evaluation criteria are based more on relative to market performance should place more emphasis placed on the Relative Rating. If investment objectives and performance evaluation criteria are more based on absolute performance, then more emphasis should be placed on the Absolute Rating.

Column	Description
А	Company Name
В	Stock's Ticker Symbol
C	Stock's Risk Index. The Risk Index is based on 7 company fundamental and stock price factors, such as financial risk, earnings predictability, market capitalization, and stock price volatility
D	Industry Code. This is a 4-digit code that identifies the industry group to which the stock is assigned. (See pages 8-9)
E	Sector Code. This is a 4-digit sector code that identifies the economic sector to which the stock is assigned. This enables sorting of stocks by economic sectors
F	Size is measured by the current market capitalization of a company's common stock. Stocks are categorized into 3 size groups: 1) Large Capitalization, 2) Mid Capitalization, and 3) Small Capitalization. Market capitalization cutoffs are those determined by S&P Dow Jones Indices.
G	Style identifies whether a stock is: 1. a Growth stock, 2. a Value stock, or 3. a Blend stock that fall between the two. Style assign- ments are based on two measures: the stock's current price/earnings ratio, using our estimate of normalized, or base, earnings per share, and a forecast rate of growth in earnings per share over the next five years. Stocks trading at higher price/earnings ratios and having higher estimated growth in earnings are categorized as growth stocks. Stocks trading at lower price/earnings ratios and having lower estimated growth in earnings are categorized as value stocks.

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Column	Description
Н	Size and Style category. This combines a stock's size and style categories. The first digit is the Size category. The second digit is the Style category. For example, a stock with a Size/Style Code of 1.1 is a Large Cap Growth stock and a stock with a Size/Style Code of 3.3 is a small Cap Value stock. These numerical codes enable sorting stocks by market capitalization category, style category, or a combination of the two.
I	The current market capitalization of the company's common stock, in millions of U.S. dollars.
J	The price of the stock at the close on the date indicated in this column's heading.
К	The stock's Relative Rating, based on the 5 rating categories. This is the relative to market rating for the stock.
L	The stock's Absolute Rating, which takes into account an expected total rate of return for the overall U.S. stock market (S&P 500 Index) over the next twelve months.
М	The stock's overall attractiveness ranking (1 = Most Attractive; 100 = Least Attractive).
Ν	The expected total rate of return on the stock over the next twelve months.

Column	Description
Ο	The price of the stock at the close on the date indicated in this column's heading.
Ρ	The stock's ranking from our Price Projector model, as described above. (1 = Most Attractive ; 100 = Least Attractive)
Q	The stock's ranking from our Stock Valuator model, as described above. (1 = Most Attractive ; 100 = Least Attractive)
R	The price at which the stock is projected to be trading 12 months ahead. This comes from the Price Projector model
S	The estimated current fair value of the stock, from the Stock Valuator model.
т	The twelve month ahead price target for the stock.
U	Target Buy Price: The price at or below which the stock is assessed to be attractive for purchase.
V	Target Sell Price: The price at or above which the stock is assessed to be unattractive and sold.
W	The 5 year ahead potential for the stock, reflecting both a target price and forecast dividends. This information is used in the Stock Valuator model.

Column	Description	
x	The twelve month ahead price target for the stock.	
γ	The current Price/Earnings ratio on the stock, using base earnings per share through the company's last completed fiscal year. Base earnings measure the company's estimated earning power, based on earnings over the past 10 years. Using base earnings helps remove the distortion to earnings caused by the cyclicality of the company's earnings	
Z	The twelve month ahead price target for the stock.	
AB thru AH	The percentage change in the stock's price over the following prior periods: 1 week, 1 month, 3 months, 6 months, 9 months, 12 months, and calendar year to date.	
Al and AJ	The 52 week High and Low prices of the stock.	
AK and AL	Industry and Sector names to which the stock is assigned.	

### SECTOR & INDUSTRY CODES

#### <u>CODES</u>

<u>1000</u>	INDUSTRIAL/BUSINESS
1005	Aerospace/Defense
1010	Electrical Equipment
1015	Environmental
1020	Engineering & Construction
1025	Human Resources
1030	Industrial Services
1035	Information Services
1040	Machinery
1045	Maritime
1050	Metal Fabricating
	Office Equipment&Supplies
<u>1500</u>	Railroads
1505	Trucking
1510	Heavy Truck & Equipment Makers
1515	Diversified & Other
1520	
1525	BASIC MATERIALS
1530	Building Materials
1535	Chemicals
1540	Metals & Mining
1545	Packaging & Containers
1550	Paper & Forest Products
1560	Precious Metals
1565	Steel
1570	
1575	ENERGY
1580	Natural Gas Diversfied
1585	Oil & Gas Distribution
1590	Oilfield Services&Equipment
	Petroleum Integrated
<u>2000</u>	Petroleum Producing
2005	Power
2010	Pipeline MLPS
2015	
2020	
2025	
2030	
2035	
	1000 1005 1010 1015 1020 1025 1030 1035 1040 1045 1050 <b>1505</b> 1510 1515 1520 1525 1530 1525 1530 1535 1540 1545 1540 1545 1550 1560 1565 1570 1565 1570 1565 1570 1575 1580 1585 1590 <b>2005</b> 2010 2015 2020 2025 2030

### <u>CODES</u>

## CODES

<u>2500</u>	<b>FINANCIALS</b>	<u>4000</u>
2505	Banks	4005
2510	Financial Services	4010
2515	Insurance - Life	4015
2520	Insurance - Property/Casualty	4020
2525	Reinsurance	4025
2530	Brokers & Exchanges	4035
2535	Thrifts	4040
2540	Public/Private Equity	4045
2545	Investment Banking	4050
2550		
2555	<u>UTILITIES</u>	<u>4500</u>
2565	Electric Utilities	4505
2570	Natural Gas Utilities	4510
2575	Water Utilities	4515
2580		
	<u>TECHNOLOGY</u>	<u>5000</u>
<u>3000</u>	Computers & Peripherals	5005
3005	Computer Software	5010
3010	Electronics	5015
3015	Entertainment Technology	5020
3020	Internet	5025
3025	Precision Instruments	5030
3030	Semiconductors	5035
3035	Semiconductor Equipment	5040
	E-Commerce	5045
<u>3500</u>	IT Services	5050
3510		
3515	<b>TELECOMMUNICATIONS</b>	<u>5500</u>
3520	Cable TV	5505
3525	Telecommunications Equipment	5510
3530	Telecommunications Services	5515
3535	Wireless Networking	5520
3540		
	REAL ESTATE	<u>6000</u>
	Real Estate Investment Trusts	6005
	Real Estate - Other	6010